



# THE RIGHT ANGLE

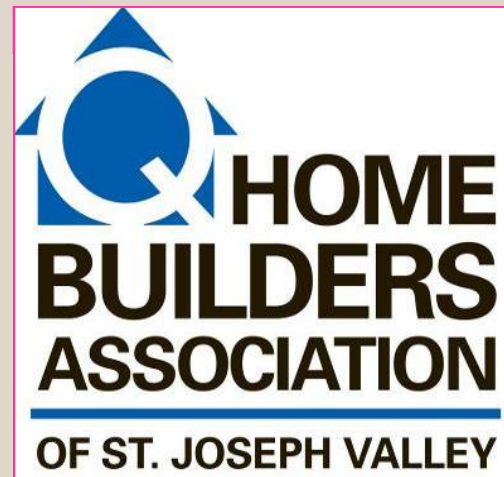


**JANUARY 2012**

OFFICIAL PUBLICATION  
OF THE HOME BUILDERS  
ASSOCIATION OF ST. JOSEPH  
VALLEY, INC.

105 E. Grove Street  
Mishawaka, IN 46545  
(574) 258-0411  
Fax (574) 255-6705

**Website: HBASJV.COM**



INSTALLATION OF OFFICERS  
And the Board of Directors  
GENERAL MEMBERSHIP MEETING

JANUARY 24TH

5:30 Social hour

6:30 Dinner

Juday Creek Golf Course

IBA PRESIDENT WILL WRIGHT  
TO SPEAK

RSVP BY JANUARY 19TH

BETSY@HBASJV.COM

574-258-0411

**SAVE THE DATES:**

January 17th - Building Commissioners Breakfast - HBA office (subject to change)  
-7:45 a.m.

January 19th IBA Energy Forum - Juday Creek 12:30 - 4:00 p.m.



## *The President's Message..*

### 2012 Officers

President	Andy Place Jr.
Vice-President	Steve Smith
2nd Vice President	Scott Chase
Secretary	Stacy Vervynckt
Treasurer	Karen Lewis
Past President	Adam DeVon

### 2012 Board of Directors

Karen Bock	Bob Hawley
Kevin Coffman	Nick Kacarab
Scott Chase	Dan McMonagle
Vance Csaszar	Brad Mosness
Chris Doncaster	Stephen Stacy
Scott Dudeck	Ken Swindler
Brian Eckrich	Cheryl Wasmer
Mike Edwards	Michelle Wittig

### Executive Officer

Ric Oswald

### Membership Services Director

Betsy Kelly

### IBA Directors

Dale Devon, Adam DeVon, (Alternate) Dave Eckrich Sr., (Life Director), Jim Lewis, John Linn, Andy Place Sr., Mike Urbanski (Life Director), LeRoy Yoder, (Life Director).

**NAHB National Directors**-Doug Birkey (Life Director), Dale DeVon (Life Director), Art Moser (Senior Life Director) Jeff Moser, Linda Rogers (Alternate).

**IBA Area 1 Builder Vice-President**- Jim Pressel

**IBA Area 1 Associate Vice-President**- Hal Kemmerer

**SB/Mishawaka Board of Realtors Liaison**- Quinn Thurin

**Office Building Manager**- Bob Hawley

**Governmental Relations Liaison**- Tom Gruber

### 2011 Committee Chairpersons

Advertising-Steve Smith

Associates Council - Karen Bock

Budget/Finance- Karen Lewis

Builders Showcase of Homes, Spring- Joyce Watkins

Builders Showcase of Homes, Fall- Kim Henderson

Community Service- Mike Everett

Education-

Golf Outing-

Governmental Relations - David Eckrich

Membership- Chris Doncaster

Nominating- Adam DeVon

Strategic Planning-Tom Gruber

I hope everyone had a great Christmas and a Happy New Year. Hopefully, with the turn of the calendar we all have a new found optimism for 2012. Some of the housing reports that came out in December were very positive. There also is a little buzz out there. Let's try and take advantage of it.

The highlight of December for me was Xavier coming back from 19 pts down late in the second half to beat **Adam Devon's** Purdue Boilermakers. Bragging rights for the next year. I can't wait.

We had a great turnout at the Christmas Open House. It was good to see everyone stop by. I think it was the largest turnout on record. Just wait till next year when adult drinks are served. Thank you to all those folks that provided a dish or a side. Betsy and Ric did a great job.

Thank you to all those folks that participated in Toys for Tots. Your generosity won't go unnoticed.

The HBA will be off to a hot start in 2012, planning for our two biggest fund raisers. The Spring Showcase and the Playhouse Raffle Please call the office if you would like to participate. We need all the help we can get.

Please make sure you look at the 2012 schedule. We will be having a fun year, make sure you can attend the events.

Our first one is the installation of the officers and board on January 24<sup>th</sup>. We will have the state president Will Wright host the ceremonies. I hope to see you there.

The IBA first meeting of the year is Feb 27-28<sup>th</sup> so be watching for more details.

We are still doing the \$50 for referral of a new member for 2012. A good way to cover those Christmas presents you bought.

Do Business with a member !!!!!

*Andy*

## CALENDAR OF EVENTS

### KEY:

HBA = Home Builders Association of St. Joseph Valley  
NAHB = National Association of Home Builders  
IBA = Indiana Builders Association

BOD = Board of Directors  
GMM = General Membership Meeting

### JANUARY 2012

- 2 Happy New Year! Office Closed.
- 10 Governmental Relations-7:30 am-HBA Office
- 11 Associates Council Meeting-12:00-Mid-HBA Office
- 11 Advertising Committee Meeting-1:00-HBA Office
- 17 Building Commissioners Meeting-breakfast-HBA Office-7:45 a.m.
- 18 Builder Planning Meeting- Spring Showcase-8:00 am-HBA
- 19 **IBA Energy Forum-12:30-4:30 – Juday Creek \*\* New**
- 24 HBA- BOD meeting-4:00 p.m. Juday Creek
- 24 HBA General Membership Meeting/Installation of Officers/Board  
5:30 p.m. /Juday Creek -dinner

### FEBRUARY 2012

- 8-11 International Builders Show -Orlando, Fl.
- 8 Associates Council Meeting-12:00 p.m.-HBA Office
- 8 Advertising Committee Meeting-1:00 p.m. -HBA Office
- 14 Governmental Relations Meeting-7:30 a.m. HBA Office
- 15 **Town Hall Meeting-Housing Needs for SB /Mish.-3:00-Juday Creek  
Mayors Dave Wood, Pete Buttigieg and Jeff Rea speakers. \*\*New**
- 18-19 Michiana Boat Show-Playhouse Kickoff ticket sales
- 21 GMM- dine and learn -pizza and beverages -TBA
- 24 Contract deadline for Spring Showcase
- 27-28 IBA State meeting-Indianapolis

**ROSE**  
Brick & Materials, Inc.

918 Oliver Plow Ct.  
South Bend, IN 46601  
574-234-2133  
Fax 574-232-2695

**Beverly J. Jacques**  
Sales Representative  
Cell 574-532-3777  
www.rosebrick.com  
Email: bevj@rosebrick.com

**McCARTHY**  
INSURANCE GROUP, INC.

**Stacy Goddard-Vervynckt**  
Commercial Lines Specialist

802 Lincolnway West  
Mishawaka, IN 46544  
stacy@mccarthyins.com



Phone: (574) 259-5622  
Mobile: (574) 850-5965  
Fax: (574) 256-7822

# CHRISTMAS OPEN HOUSE



Roberta Alfrey, **Plans, Plans, Plans**, Ric and Bev Jacques, **Rose Brick**.



Happy Members: Jim Arendt, **A&W Masonry** and Duke Mabry, **Lawyers Title**.



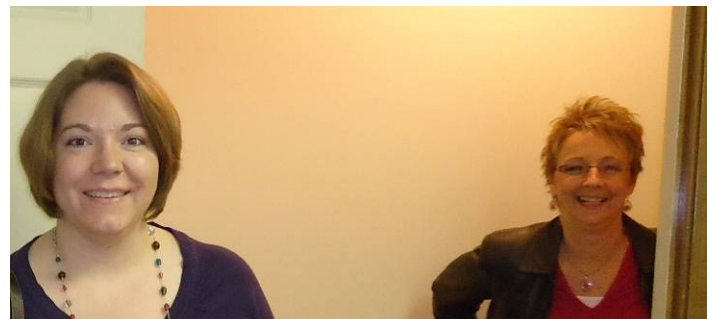
Festive ladies. Linda Sokol, **ADT** and Karen Bock, **Horizon Bank**.



What a tie!!! Kenny Wagner, **Garman Electric** and Ric.



Great to see our members from **Cressy & Everett**: Quinn Thurin and Barbara Hartman.



Left to right: Jennifer Berrera **Mutual Bank** and new member Pam Eichorst, **First Federal Bank**.

# CHRISTMAS OPEN HOUSE



Left to right. Andy Place Sr. **Place Builders, Inc**, Vance Cszaszar, **AdVanced Custom Homes** and Bob Graham **Thermo Scan Inspections**.



Dale DeVon, **DeVon Custom Homes** and Jack Scott retired.



Good friends, John Underhill and Mel Wood **Michiana Home Show**.



The **Garman Electric Group**, Kenny Wagner, Nancy & Tom Garman.



Good to see new faces. **Habitat for Humanity**. Left to Right; Greg Chipman, Daan Witkamp and Tom Coxey.



New member Teresa Brown, **Gold Star Realty** and Duke Mabry, **Lawyers Title**.

# Builder Count

Builders will receive credit for each event they attend. This can substantially reduce the cost of entry fees for the Builders Showcase, as well as seeing our favorite builders support our wonderful organization! This is the BUILDER COUNT thru December 2011 \*\*\*\* We start fresh in January!!!

Adams Road Development Corp. -10	Jeff Moser Homes, Inc.-3
AdVanced Custom Homes-3	Miller Builders, Inc.-4
Birkey Homes – 9	Nugent Builders – 9
Chase Homes LLC – 5	Place Builders, Inc. – 9
Cooreman Real Estates. Inc. – 6	Rosemark Homes of South Bend Inc. – 2
DeVon Custom Homes, Inc. – 10	Stacy Custom Homes, Inc. – 3
Forest Beach Builders – 4	T.H. Morrison Group LLC-2
Habitat For Humanity -1	Tyler Noel Homes, Inc.-2

## Association News Briefs

We had two milestone wedding anniversary within our Association. Congratulations to Leonard Wentzel and his wife Freda for fifty years of marriage. Jim Arendt, **A&W Masonry**, and his wife Vickie for 40 years of marriage. Quite the accomplishment !

Congratulations to Linda Rogers, **Nugent Builder** as the new IBA Secretary for 2012. Keep up the good work.

Congratulations to Any Place Sr., **Place Builders**. Andy received the Presidential Award for 2011 from IBA President Doug Miller. Good Job!!!

Success, we have new tenants leasing the two open office spaces. **HMR Resources** will be moving in the week of January 16th 2012. Our building is 100% occupied.

Condolences goes out to Maribeth Roncz, **First Federal Savings Bank** and her family on the death of her step- daughter Sara Gondocs.



# *Associates News Briefs*

Happy 2012 to all! Amazing...here we are watching another year go by and soon to be welcoming in a brand New Year. We had a very good crowd at our December Christmas Open House. It is always fun to get to see everyone in a casual, festive atmosphere. Thank you to all of the people who donated items to make our get together a success.

I am very excited to be stepping into the Chairperson role for the Associates Council. I have been an active member of the Council for many years and have always enjoyed working with all of the members of the Council who give so tirelessly of their time and effort to sustain our Home Builders Association. It is easy to succeed when times are good. It takes an active participation by all members for success in these challenging times.

We have many exciting and new things planned for 2012, one of which is our largest fund raiser ever attempted by our organization with our Play House Raffle. **Kevin Coffman, Sandy Hagen, and Scott Chase** have been key in getting this fund raiser in motion. Many associates have been involved with the planning in hopes of making this fundraiser a success. But as always we could not accomplish any of this without all of you. More details will follow next month.

As a person who has been involved in some form of the real estate industry for over 40 years, I have seen many highs and here of late some of the lowest lows, but as always our organization will prevail with an effort by all. I believe that 2012 will bring many more improvements and of course some additional challenges for us, but I know we can continue to grow and prosper.

My wish for all of you is that you have a Happy, healthy and successful New Year!

2012---Associates Council Members:

Roberta Alfrey—Plans, Plans,Plans	Kevin Coffman—Nickell Moulding
Jeremy Cooper –Red Hen Turf Farm	Louie Cronmiller—MetLife Home Loans
Chris Doncaster—Collins & Company	Tom Garman—Garman Electric
Sandy Hagen—WNDU TV	Jim Hess—Pella Windows
Brian Housand—Tom Housand & Associates	Bev Jacques—Rose Brick
Dave Hubler—Monkeyhouse	Jay Mummey—Plus 5
Pam LaPierre—WSBT-TV	Kim Henderson—Old Fort
Susan Schricker—Meridian Title	Cheryl Wasmer—Phisz Design
Linda Sokol—ADT	
Joyce Watkins—Mid-City Supply	

***Karen Bock***  
***Horizon Bank***



## *Tom's Thoughts...*

With 2012 dawning as a new year, let's put an RIP on 2011 while looking to a brighter housing future.

Last year certainly has to be categorized as disappointing from a housing perspective. After a dismal 2010 in which new single-family housing starts numbered just 154 in St. Joseph County, the hope was for a better year in 2011. That hope did not materialize. While the final numbers are not in at this writing, total construction permits for new single-family residences will be lower in 2011 than in 2010. Details of housing construction locally will be reviewed in next month's "Tom's Thoughts" column. For now let's just say that the local housing market followed national trends as the industry continues to struggle to come out of a severe downturn now four years old.

Most forecasters see only modest gains in housing this year. But all housing markets that matter are local. Local conditions are the key factors for home builders, buyers, sellers and the area's economy in general. Locally, economic forecasts do not predict big improvement in housing or other measuring sticks such as employment or income for another year or two. Let's acknowledge that St. Joseph County and much of the Michiana area faces significant challenges, especially in job creation and improving the quality of its workforce, as we transition from an industrial-based to a service-oriented, more high tech economy.

However there are some reasons for optimism and opportunities for housing this year and beyond. First, Michiana is a stable housing market. While foreclosures and short sales represent a threat to the overall market, housing valuations locally actually experienced some gains last year over 2010, contrary to many sections of the country. Even with the gains, the area remains a very affordable housing market, especially for in-migrating residents.

Secondly, city elections last year offer a ray of optimism. Pete Buttigieg is the new mayor of South Bend and Dave Wood won a resounding victory in his first city-wide election. Both of the mayors, and many of the city council members elected last year, have recognized the importance of economic development to the overall health of our community.

Thirdly, there seem to be some opportunity for local home builders. No one is saying that we are ready to return to the good old days of annually constructing 600 to 800 new homes in St. Joseph County. There is a local housing need, however.

New housing opportunities exist in a few suburban subdivisions. Much of the shift in opportunity for new housing construction has been to the cities. Public officials in both Mishawaka and South Bend recognize that their housing stock is getting older, vacant homes are a problem, and new housing inside their cities would be a boon to their communities.

Mishawaka's push for new housing in the downtown area has had modest success but more development is needed.

South Bend recognizes the need for and is encouraging residential development in a number of areas. Last month, the Area Plan Commission gave a favorable rezoning recommendation to the South Bend Heritage Foundation and Northeast Neighborhood Redevelopment Organization for its "triangle" housing project. Covering 12.14 acres and 53 residential lots on property at the northeast corner of South Bend Ave. and Georgiana St. at the

“Five Points” intersection, this single-family home development plan envisions \$6 million of investment in new housing and \$2 million of investment in infrastructure. Homes are expected to be constructed by selected local home builders.

South Bend officials also see opportunity for residential development downtown, in the near East Side area where the new St. Joseph’s High School is being constructed, at the former Transpo site along the St. Joseph River, and numerous in-fill lots throughout the city.

While there is opportunity and need, what may be necessary is partnership between municipal officials and local builders to fill our housing needs. Potential benefits to both groups are all too apparent.



IBA PAC at work. Awarding a donation to Timothy Wesco State Representative . Left to right: Dale DeVon, **Devon Custom Homes**, Ed Hardig Jr., **Lawyers Title**, Timothy Wesco, Tom Gruber, Mike Urbanski, Steve Eslinger, **Attorney** and Ric Oswald.

### NAHB-IBA News Updates

Members attending the 2012 International Builders Show will get the opportunity to hear the Federal Reserve Chairman Ben Bernanke speak at the board of Directors Meeting.

Save money with your Member Advantage program. New link to the program is as follows:  
<http://nahbenews.com/nahbma/issues/2011-10-12.html>.

IBA Annual legislative luncheon is set for Monday February 27, 2012. Mark your calendars to attend.

The commission has adopted new residential energy code effective November 2, 2011. The Fire Prevention and Building Safety Commission gave final approval on the energy conservation requirements for residential construction. The estimated cost will be \$1800.-\$2,000.00 per home.

IBA- 800 number 1-800-377-6334, [www.BuildIndiana.org](http://www.BuildIndiana.org) If you need any information.

## IMPORTANT ISSUES/NEW MEETINGS

Builders contact your Associates members for any Spring Showcase specials. Associates contact the Builders with any Spring Showcase specials you are offering.

BPAC committee is developing a list of our members that serve on Boards of **other** Associations. If you are on other boards or committees please let the HBA office know.

2012 Playhouse is in the process of being built. Please remember this is our largest fundraiser for 2012. Monetary donations are always appreciated and much needed.

January 17th, we are having a question and answer meeting with the South Bend/St. Joseph County and Mishawaka Building commissioners. This will be a 7:45 a.m. meeting here at the HBA office. Call the HBA office to reserve a spot for you.

January 19th, IBA is hosting a Energy Forum at Juday Creek hours will 12:30-4:30. See flyer on page 15.

Welcome to our two new members. **First State Bank- Pam Eichorst** . Pam can be reached at 574-807-8256 or by email pleichorst@FSBmiddlebury.com. Sponsor , Susan Schricker, **Meridian Title**.

**South Bend Heritage Foundation -Pat Lynch**. Pat can reached at 574-289-1066 or by email patlynch@sbheritage.org. Let's all give our new members a call and welcome them to our Association. Sponsor, Adam DeVon, **DeVon Custom Homes**.

### **A HUGE THANK YOU TO OUR MEMBERS!! Our Christmas Angels**

Kenny Wagner, **Garman Electric**, Engineer, who changed our room around. Great job.

Bev Jacques, **Rose Brick** and Susan Schricker, **Meridian Title** who helped set up and clean up (kinda like maids). Kudos

Susan Schricker  
Bev Jacques  
Sandy Hagen  
Adam DeVon  
Andy Place Jr.  
Tom Gruber  
Roberta Alfrey  
Bev Jacques  
Linda Sokol  
Joyce Watkins  
Chris Doncaster  
Brian Housand  
Jim Arendt

Vance Csaszar  
Ric Oswald  
Betsy Kelly  
Duke Mabry

**Big Thank** you to all these people who donated all the wonderful food.

If we inadvertently omitted anyone, we apologize.

National Association of Home Builders

**SAVE**

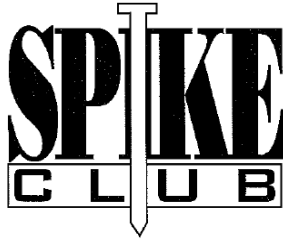
Put your membership to work now.

Money-saving discounts that benefit your business, your employees, and your family

Visit [www.nahb.org/ma](http://www.nahb.org/ma) for these and other participating companies.

GM, Avis, Dollar, FedEx, Liberty Mutual, Silveras

NAHB



**Green SPIKE Level**

50-99.5 Credits

Bob Hawley	97.5
Joe Goosens	94.0
Louie Cronmiller	88.5
Dale DeVon	85.5
David Eckrich	61.0
Wayne Birkey	51.0

**DID YOU KNOW?**

The **Spike Club** is a group of members recognized for outstanding achievement in membership recruitment and retention. The purpose of the Spike Club is to promote membership and motivate others to attain Spike status, thereby strengthening our local, state and national associations. In addition to being the association's chief membership getters, Spikes are the leaders and motivators in membership retention by working to keep members active. How many people or companies do you do business with who are not yet members of the Home Builders Association of St. Joseph Valley? Invite them as your guest to the next meeting and become a Spike Club Member!

**\*\*Spike members (6.0-24.99) you are required to earn 1 credit each year to retain your previous credits. For Spike members with 1.0-5.99, there is a two year limit to reach Spike status of 6.0.**

**Life SPIKE Level**

25- 49.5 Credits

Leroy Yoder	42.5
Karen Lewis	31.0
Roberta Alfrey	31.0
Vance Cszasz	27.0
Mel Wood	26.5
Mike Everett	26.0

**Royal SPIKE Level—** 150 + Credits

Doug Birkey	185.0
Andrew Place Sr.	178.5

**Red SPIKE Level** 100-149.5

Linda Rogers	112.0
Jeff Moser	110.0

**Blue SPIKE Level**

6-24.5 Credits

Andy Place Jr.	21.5
Brian Housand	10.5
Steve Smith	10.0
David Weiss	9.5
Chris Doncaster	6.0

**PROFESSIONAL DESIGNATIONS**

The following HBA members have achieved their CGB, CGR, CAPS,GMB or CGA designations.

**Roberta Alfrey** -CGP-Plans, Plans, Plans by RJAlfrey  
**Vance Cszasz**-CGP-AdVanced Custom Homes  
**Adam DeVon**-CGP -DeVon Custom Homes, Inc.  
**Nada Djordjevic**-CGP-Cornerstone Builders & Associates  
**Bruce Hauptert** -CGB,CGR-Hauptert Construction & Co., Inc.

**Jim Lewis**-CGB,CGP-Rosemark Homes of South Bend  
**Jeff Moser**-CGP-Jeff Moser Homes, Inc.  
**Andy Place Sr.**-CGP,CGB,-Place Builders, Inc.  
**Andy Place Jr.**-CGP,-Place Builders, Inc.  
**Lance Roush** -CGP-Quality Window & Door Co.  
**Mason Rusk**-CGP,CAPS -Bayman and Rusk Builders, Inc

These professional designations are opportunities to enhance knowledge of the building industry. Congratulations to these individuals for earning these titles. Visit the Indiana Builders Association for more information, [www.buildindiana.org](http://www.buildindiana.org).

**Designation Descriptions:** CSP-Certified New Homes Sales Professional CGR-Certified Graduate Remodeler  
 CGA-Certified Graduate Associate CGP-Certified Green Professional CGB-Certified Graduate Builder

## 2012 HBA ADVERTISING SPECIALS

GMM Drawing Sponsor \$ 80.00 \_\_\_\_\_

Sponsorship includes recognition of your company at each GMM meeting.

Website Banner advertising \$ 250.00 \_\_\_\_\_

### Right Angle Newsletter

Large Right Angle Ad \$500.00 \_\_\_\_\_  
(Half-page ad)

Medium Right Angle Ad \$450.00 \_\_\_\_\_  
(Quarter page)

Small Right Angle Ad \$ 400.00 \_\_\_\_\_  
(Business card size)

### Membership Directory

Full page ad in directory \$300.00 \_\_\_\_\_  
(Full-page)

Medium ad in directory \$ 250.00 \_\_\_\_\_  
(Half-page)

Small ad in directory \$ 150.00 \_\_\_\_\_  
(Business card size)

## Advertising Packages that saves you Money

### Package 1

Large Right Angle Ad  
Website Advertising  
Large Directory Ad  
Drawing Sponsor

**Valued Cost: \$ 1130.00**  
**Your price: \$ 850.00**

**Savings \$ 280.00!!!!** \_\_\_\_\_

### Package 2

Medium Right Angle Ad  
Website Advertising  
Medium Directory Ad  
Drawing Sponsor

**Valued Cost: \$ 1030.00**  
**Your price: \$ 775.00**

**Savings \$255.00!!!!** \_\_\_\_\_

### Package 3

Small Right Angle Ad  
Website Advertising  
Small Directory Ad  
Drawing Sponsor

**Valued Cost: \$ 880.00**  
**Your price: \$ 650.00**

**Savings \$230.00** \_\_\_\_\_

Company Name: \_\_\_\_\_ Email Address: \_\_\_\_\_

Representative Name: \_\_\_\_\_ Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

**Mail form & check to: HBA of St. Joseph Valley -105 E. Grove St., Mishawaka, IN 46545 or email [betsy@hbasjv.com](mailto:betsy@hbasjv.com). We do accept credit cards.**

**Deadline: Dec. 31, 2011 Payments must be received BEFORE your ad will appear.**

OR: Please invoice me \_\_\_\_\_ Credit card payment: Visa or M/C \_\_\_\_\_

Expiration Date: \_\_\_\_\_ Three digit code: \_\_\_\_\_

**GMM Drawing Sponsor**--Have your business be associated with WINNERS! At every GMM membership meeting members can win courtesy of your company. At each meeting a designated number of gift cards will be given away through a drawing. Attendees at the meeting will be eligible to win. There will be no carry over of prizes from meeting to meeting.

**Website Banner Advertising**--Your logo and company information will appear on our website. Market your company to anyone viewing our website. Market your company to anyone viewing our website. Your company website can be accessed simply with a "click" on your ad.

**Small Right Angle Ad**-- Business card size ad in the monthly HBA publication, "The Right Angle" sent to over 200 prospective customers!

**Medium Right Angle Ad**--Quarter page ad appearing monthly in the HBA publication.

**Large Right Angle Ad** -- Get your business noticed with this half --page ad appearing monthly in the HBA publication, "The Right Angle" that targets the home building market.

**Membership Directory Ad**--Strong presence by having your ad appearing in the 2012 membership directory. This popular and visible ad will pay off the entire year!!

Large ad --full page

Medium ad --quarter page

Small ad--business card size

Please note! Payment must be received before your ad will appear.

Please submit all artwork and/or photos for ads electronically as a jpeg or pdf file.  
Call the HBA office (574) 258-0411 if you have any questions.

# 2012 HBA Membership Directory Information Request

PLEASE NOTE: If your information has **NOT** changed from 2011 you do not need to complete the form below!

If you have **changes** or **corrections** from last year, please return by **December 31, 2011**  
 Fax: 574-255-6705 or email [betsy@hbasjv.com](mailto:betsy@hbasjv.com)

Company Name: \_\_\_\_\_

Representative (s): \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Office Phone: \_\_\_\_\_ Cell phone: \_\_\_\_\_

Fax: \_\_\_\_\_ Email address: \_\_\_\_\_

Website: \_\_\_\_\_

Preferred method of contacting you: \_\_\_\_\_

<b>BUILDERS</b> please circle up to 3 classification selections:		
Commercial/Industrial General Contractor Home Manufacturer	Land Developer Multi-family Remodeling	Single Family- Spec. Single Family- Custom

<b>ASSOCIATES</b> please circle up to 2 classification selections:		
Accounting Advertising Appliances Architecture Attic Ventilation Audio/Video Attorney Building Materials Cabinetry Carpet Installation Ceramic Tile Computer Services Communication Devices Concrete Countertops Drywall/Plaster Educational/Vocational Electrician Engineering Excavating Fencing Financial Services Fireplaces	Floor Covering Framing/Carpentry Furniture Garage Doors Glass/Mirrors Guard Rail Gutters Hardware Heating/AC Insulation Insurance Irrigation Interior Design Land Developer Landscape Design Lighting-Interior Lighting-Exterior Lumber Marketing Masonry Mortgage Lender Moving/Storage Paint/Wall Covering	Other _____ Paving Pest Control Plumbing Printer/Publications Real Estate Real Estate Appraiser Remodeling Roofing/Shingles Septic Systems Shelving/Closets Siding/Shutters Signs Sod & Installation Sun Rooms/Additions Title Companies Truss Utilities Waste Water Well Supplies Waterproofing Well Drilling Windows



## IBA elects leaders to national positions

The Indiana Builders Association recently held their election of officers and leaders for 2012. IBA members elected to represent IBA in national positions are:

State Representative for Indiana:  
**Mike Bell, GMB, CGB, CGR, CAPS, CGP,**  
 Bell Construction, Westville

National Director:  
**Doug Miller, GMB, CGB, CAPS, CGP, D.L.**  
 Miller Construction, Elkhart

Alternate National Director:  
**Andy Place, Sr., CGP, CGB,** Place Builders, South Bend

Associate National Director:  
**Lori Lewis,** Stone Mill Hardware, Hamilton, MI

Alternate Associate National Director:  
**John Liu,** Abonmarche Consultants, South Bend

National Build-PAC Trustees:  
**Andy Place, Sr., CGP, CGB,** Place Builders, South Bend and **Heath VanNatter, CGP,** VanNatter Construction, Kokomo

Alternate Build-PAC Trustees:  
**Dale DeVon,** DeVon Custom Homes, South Bend and **Larry Swank,** Sterling Group, Mishawaka.

## Indiana's Residential Energy Code Training



This 4-hour training provides information on how to achieve compliance with the new energy provisions of the Indiana Residential Code which become effective in the first quarter of 2012.

**January 19, 2012**  
 Northern Indiana Region  
 12:30 p.m. - 4:30 p.m.  
 Juday Creek Golf Course  
 52890 SR 933 N  
 South Bend, IN

**February 27, 2012**  
 Central Indiana Region  
 1:30 p.m. - 5:00 p.m.  
 Sheraton Indpls. City Centre  
 31 W. Ohio Street  
 Indianapolis, IN

**March 8, 2012**  
 Southern Indiana Region  
 12:30 p.m. - 4:30 p.m.  
 Holiday Inn Lakeview  
 505 Marriott Drive  
 Clarksville, IN

### TRAINING

The new energy requirements for one-and two-family dwellings and townhouses in Indiana ensure that all aspects of a home's thermal envelope are well-insulated and air-sealed, that the HVAC system is sized properly and that its ductwork is efficient and properly installed. Training will explain the three pathways a builder can take to meet the requirements of the energy code. It will also identify and explain the new items that are mandatory regardless of the method of compliance.

### AUDIENCE

Residential contractors, HVAC contractors, insulation contractors, design professionals, building officials, home inspectors, product suppliers, energy efficiency consultants and other building industry professionals should attend this training.

Course approved for .4 ICC continuing education units.

### SPEAKER

**Matthew Brown** manages the weatherization and code divisions of Energy Diagnostics. Brown provides in-house consultations and field training on methods for energy code compliance for builders and local municipalities. Brown is a certified HERS (Home Energy Rating System) Rater through RESNET, a Certified Green Professional (CGP), and he is well versed in ENERGY STAR for homes, Builders Challenge, the 2009 IECC and the 2009 IRC.

### Registration & Payment Information

Training Date/Location:  Northern  Central  Southern

Name(s) \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Phone \_\_\_\_\_ E-mail \_\_\_\_\_

Local HBA (for IBA members) \_\_\_\_\_

Cost: \$30 per IBA member or local building official; \$50 per non-member

Total Amount Due \$ \_\_\_\_\_

Cancellations and no shows will be charged a 50% fee.

### Payment Information:

Check enclosed payable to IBA OR

Please charge my MasterCard/Visa # \_\_\_\_\_

Zip \_\_\_\_\_ Expiration Date \_\_\_\_\_ Signature \_\_\_\_\_

Complete and return to: Indiana Builders Association, 101 W. Ohio St., Ste. 710, Indianapolis, IN 46204 / Fax (317) 917-0335 / [Carlie@BuildIndiana.org](mailto:Carlie@BuildIndiana.org)  
 Questions? Contact Carlie at (800) 377-6334 x206

# THANKS FOR RENEWING !!!

Andersen Windows  
 Centier Bank  
 Horizon Bank -Karen Bock  
 Laidig Concrete, Inc.  
 Majority Builders, Inc.  
 MetLife Home Loans  
 Mutual Bank-Rita Eslinger  
 Teachers Credit Union

## ST. JOSEPH COUNTY/SOUTH BEND BUILDING DEPARTMENT



125 S. LAFAYETTE BLVD.  
 SUITE 100  
 SOUTH BEND, IN 46601  
 (574) 235-9554-TDD (574) 235-5567  
 FAX (574) 235-5541



### VALUATION REPORT FOR THE MONTH OF NOVEMBER 2011

	COUNTY	CITY	YTD
Single Family Dwellings	3 1,103,000	3 516,000	101 21,655,957
Duplexes	0	0	0
Multi-Family	0	0	13 15,509,334
Residential Garages	5 32,900	2 7,000	99 1,149,100
Residential Swimming Pools	0	0	43 1,199,150
Utility Buildings	2 28,000		91 2,202,625
Commercial Buildings	2 235,000	1 63,000	24 13,615,603
Manufacturing Buildings	1 100,000	0	2 2,123,700
Public/Semi-Public Bldgs.	1 359,969	1 2,200	5 50,027,642
Foundations	2 2,166,369	3 134,000	43 6,913,924

#### ADDITIONS/ALTERATIONS

Residential Dwellings	66 552,575	78 1,076,081	1,976 22,206,195
Commercial Buildings	5 171,600	9 3,904,760	193 39,088,261
Manufacturing Buildings	0	1 1,000	12 2,653,523
Public/Semi-Public Bldgs.	3 1,028,415	0	74 32,592,547

**Total's**                      90 - 5,777,828    98 - 5,704,041    2,676- 210,937,561

**Month's Combined Totals - 188 11,481,869**

  
 CHARLES C. BULOT  
 BUILDING COMMISSIONER

## City of Mishawaka



BUILDING DEPARTMENT

DAVID WOOD, MAYOR

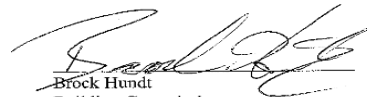
### NOVEMBER 2011 REPORT

	BUILDING PERMITS	YTD
New Single Family	2 200,000.00	19 2,834,119
New Multi-Family	0	1 4,794,106
New Commercial	1 3,697,100	3 3,769,100
New Public/Semi-Public	0	0
Garages/Carports	0	17 203,254
Accessory Buildings	0	27 80,255
Swimming Pools	0	2 44,000
Foundations	4	6

#### ALTERATIONS/ADDITIONS

Residential	40 691,492	511 3,603,994
Commercial	9 855,743	118 17,440,806

**TOTALS**                      **56 5,444,335    706 32,769,634**

  
 Brock Hundt  
 Building Commissioner

# IT'S GOOD BUSINESS TO DO BUSINESS WITH A MEMBER

## Builder Members

Adams Road Development  
AdVanced Custom Homes  
Alpine Construction, Inc.  
Bayman and Rusk Builders, Inc.  
Birkey Homes  
Central Career Center Bldg. Corp  
Century Builders, Inc..  
Chase Homes LLC.  
  
Continental Homes, Inc.  
  
Cooreman Real Estate Group  
Cornerstone Builders & Associates  
Crystal Bay Builders, Inc.  
DeVon Custom Homes, Inc.  
Forest Beach Builders  
Foster Custom Homes, Inc.  
  
Habitat For Humanity of St. Joseph Co.  
Hauptert Construction & Co., Inc.  
  
Highline Construction  
  
Holladay Properties  
Jeff Moser Homes, Inc.  
KLS Homes, Inc.  
Legacy Property Development, Inc.  
  
M.B.T., Inc.  
Majority Builders, Inc  
McCollester Group., The  
Miller Builders, Inc.  
  
T. H. Morrison Group LLC.  
Nicholas Custom Homes, Inc.  
Nugent Builders  
Oakbrook Homes, Inc.  
Penn High Bldg. Trades  
Place Builders, Inc.  
Portage Corporation  
Portage Woods LLC.  
Prime Development, Inc  
Rosemark Homes of South Bend , Inc  
Sequoia Homes, Inc  
Shamrock Development, Inc.  
  
Stacy Custom Homes, Inc.  
Stonebridge Villas @ Edison Lakes  
Tyler Noel Homes, Inc

## Associate Members

1<sup>st</sup> Source Bank  
84 Lumber Co.  
A & W Masonry Builder, Inc.  
AAY's Rent-All Sales & Service  
Abonmarche Consultants, Inc.  
ADT Security Services, Inc.  
Aim Water Treatment  
AK/HA Manufacturing LLC  
Allegro Audio Video Interiors  
Andersen Windows  
  
Bales Mechanical  
Behr Custom Plumbing, Inc.  
Big C Lumber Co., Inc  
Bob Miller's Appliances Sales and Service  
Cal-Pro Fence Co., Inc  
Cana Cabinetry  
Centier Bank  
Central Tech Building Products, Inc.  
Chamber of Commerce of St. Joseph Co.  
Christine A. Lauber  
Cloud Brothers, Inc.  
Collins & Company, Inc  
Comcast  
Creed Septic System Specialist  
Cressy & Everett, Inc.  
The Drywall Doctor, Inc.  
Etna Supply/ Kitchen & Bath Gallery by Infusion  
ELF Excavating  
Farm Credit Services of Mid-America  
Ferguson Enterprises  
First Federal Savings Bank  
First State Bank  
Garman Electric, Inc.  
Gold Star Realty  
Hass Wholesale Millwork  
Holland Insurance  
Horizon Bank  
Horvath and Associates, Inc.  
Humana Inc.  
Indiana & Michigan Concrete Corporation  
Indiana Pro Service, Inc.  
IP Solutions, Inc  
J & N Stone  
Jan Lazzarra-Cressy Everett Real Estate.  
Joers Floor Center  
Jerry Reed's Excavating  
Juday Creek Golf Course  
Kitchens Etc., Inc.  
Kozon Plumbing & Heating  
Kruggel Lawton & Company, LLC  
**Kuert Concrete**

## Associate Members

Landscapes Unlimited, Inc  
Larry's Landscaping Inc.  
Lawyer's Title Insurance Company  
Lee Supply Corporation  
Martell Electric LLC  
Maurer Well Service, Inc.  
McCarthy Insurance Group, Inc.  
McCune Masonry, Inc  
Menards, Inc.  
Meridian Title Corporation  
MetLife Home Loans  
Metropolitan Title of Indiana, LLC.

Michiana Fireplace & Home Center  
Michiana Home Show, The  
Michiana House & Home Magazine  
Michiana Insulation

Mid-City Supply Co., Inc.

Midwest Glass & Mirror

Miles Distributors, Inc.  
Modern Kitchen Distribution  
Momper Installed Building Products  
Monkeyhouse Marketing & Design  
Mutual Bank  
New Frontiers Landscaping  
Nickell Moulding Products  
Norandex Building Materials  
Notre Dame Federal Credit Union  
Old Fort Building Supply  
Overhead Door Company

Papczynski Construction, Inc.  
Pella Windows and Doors  
Pemberton Davis Electric, Inc.  
Phisz Design, Inc.  
Plans, Plans, Plans by RJ Alfrey Inc.  
Plus 5 Electrical Protection Plan  
Polyvinyl Sales, Inc.  
Professional Warranty Service Corp.  
Proshop Building Products, LLC  
Prosource Wholesale Floor Covering  
Quality Window & Door  
RE Michel Co/Atlas Supply  
R & J Home Improvement  
Red Hen Turf Farm

Rink Printing Company  
Rose Brick & Materials  
Sherwin-Williams Company  
South Bend Electric, Inc.  
South Bend Heritage Foundation

Stephen Eslinger Attorney  
Superior Air Management Systems

TC Security Co., Inc .  
Teachers Credit Unions  
Thermo Scan Inspections  
Tim Murray Coldwell Banker -Roth Wehrly  
Tom Housand and Associates, Inc.  
Trim-A-Door

US 31 Supply Co., Inc.  
Valley Lea Water Testing Laboratories, Inc.  
Wabash Electric Supply, Inc.  
Walsh & Kelly, Inc.  
Waste Management  
Weaver Electric & Heating  
Weichert Realtors  
Wells Fargo Home Mortgage  
Werntz & Co., PC, CPA  
Wissco Irrigation, Inc.  
WNDU TV  
WSBT-TV  
Zeeland Lumber

## **HONORARY MEMBERS**

Al Bayman, Honorary Builder  
Jim Cerney, Honorary Builder  
Dave Eckrich, Honorary Builder  
Tom Everett, Honorary Builder  
Don Fozo, Honorary Associate  
Al Gostola, Honorary Builder  
Jack Hickey, Honorary Builder  
Ray Lewandowski, Honorary Builder  
Marianne McKee, Honorary Associate  
Art Moser, Honorary Builder  
Frank Orsich, Honorary Builder  
William Przybysz, Honorary Associate  
Jack Scott , Honorary Associate  
Jack Stoll, Honorary Associate  
John Underhill, Honorary Associate

## 2012 CALENDAR OF EVENTS

### Home Builders Association of St. Joseph Valley

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**KEY:** HBA = Home Builders Association of St. Joseph  
 IBA = Indiana Builders Association

NAHB = National Association of Home Builders  
 BOD = Board of Directors

#### JANUARY

2 Happy New Year! HBA Office closed  
 10 Governmental Relations -7:30am HBA office  
 11 Associates Council Meeting – 12:00 –HBA Office  
 11 Advertising Committee Meeting -1:00 –HBA Office  
 17 Building Commissioner Meeting -7:30 a.m. –TBA  
 18 Builder Planning Meeting for Spring Showcase-8:00 a.m. HBA Office  
 19 IBA Energy Forum- 12:30-4:30 \_Juday Creek \*\* New  
 24 HBA BOD meeting – 4:00p.m. – Juday Creek  
 24 HBA General Membership Meeting/Installation of Officers - 5:30pm – Juday Creek Golf Course/ Dinner

#### FEBRUARY

8-11 International Builders Show-Orlando  
 8 Associates Council Meeting - 12:00 p.m. –HBA Office  
 8 Advertising Committee Meeting-1:00 p.m. - HBA Office  
 14 Governmental Relations Meeting - 7:30 a.m. - HBA Office  
 15 Town Hall Meeting-Housing Needs for SB/Mish.-3:00-Juday Creek \*\* New  
 18-19 Michiana Boat Show –Playhouse kickoff ticket sales  
 28 GMM- dine & learn, pizza & beverages –TBA  
 24 Contract deadline for Spring Showcase  
 27 IBA State meeting-Indianapolis

#### MARCH

9-11 Michiana Home Show – Century Center  
 13 Governmental Relations Meeting – 7:30 a.m.-HBA Office  
 14 Associates Council meeting-12:00-HBA Office  
 14 Advertising Committee Meeting- 1:00 p.m. –HBA Office  
 IBA -BOD –Indianapolis- President Reception/TBA  
 15 HBA BOD -4:00 HBA Office  
 27 GMM/ Corn hole tourney/ dinner/ TBA

#### APRIL

8 Easter  
 10 Governmental Relations Meeting- 7:30 a.m. - HBA Office  
 11 Associates Council Meeting – 12:00 –  
 11 Advertising Committee Meeting 1:00 p.m. –  
 24 HBA General Membership Meeting /Building Trades Night/ 5:30 pm. St. Hedwig Memorial Center, South Bend  
 29-1 National Green Building Conference Expo / Nashville, TN

#### MAY

8 Governmental Relations Meeting-7:30 a.m.-HBA Office  
 9 Associates Council Meeting- 12:00 p.m. –HBA Office  
 9 Advertising Committee Meeting-1:00 p.m.-HBA Office  
 12-20 HBA Spring Builders Showcase of Homes  
 22 HBA BOD Meeting-4:00 p.m.-Studebaker Museum  
 22 Joint GMM/ Elkhart / Studebaker Museum/5:30  
 28 Memorial Day HBA Office closed

#### JUNE

12 Governmental Relations Meeting-7:30 a.m.-HBA Office  
 13 Associates Council-12:00 p.m.-HBA Office  
 13 Advertising Committee Meeting-1:00 p.m. HBA Office  
 26 HBA General Membership Meeting/ Scholarship Presentation 12:00-LUNCH/ Riverside Terrace

#### JULY

4 Happy Independence Day! HBA Office Closed  
 10 Governmental Relations Meeting - 7:30 a.m. - HBA Office  
 11 Associates Council Meeting- 12:00 –HBA Office  
 11 Advertising Committee Meeting -1:00 p.m.-HBA Office  
 19 HBA- BOD meeting – 4:00pm – HBA office  
 24 HBA GOLF OUTING-Juday Creek Golf Course

#### AUGUST

14 Governmental Relations Meeting- 7:30 a.m.-HBA Office

#### SEPTEMBER

3 Labor Day - HBA Office closed  
 11 Governmental Relations Meeting - 7:30 a.m. - HBA Office  
 12 Associates Council Meeting- 12:00 p.m. –HBA Office  
 12 Advertising Committee Meeting-1:00 p.m. - HBA Office  
 25 HBA BOD Meeting – 4:00pm – Juday Creek Golf Course  
 25 HBA General Membership Meeting-5:30 p.m. - Juday Creek Golf Course, dinner-Playhouse drawing

#### OCTOBER

6-14 HBA Fall Builders Showcase of Homes  
 9 Governmental Relations-7:30 a.m.-HBA Office  
 10 Associates Council Meeting - 12:00 p.m. – HBA Office  
 10 Advertising Committee Meeting -1:00 p.m.-HBA Office  
 Lunch & learn –BPAC candidates  
 23 Table Top night/ Juday Creek /dinner  
 31 Happy Halloween!

#### NOVEMBER

6 Election Day  
 12 Veterans Day  
 13 Governmental Relations-7:30 a.m.-HBA Office  
 14 Associates Council Meeting - 12:00 p.m.  
 14 Advertising Committee Meeting-1:00 p.m.  
 14 HBA BOD Meeting – 4:00 –HBA OFFICE  
 15 HBA General Membership Meeting/Nominations– 12:00 p.m. lunch/ Riverside Terrace  
 24-25 Happy Thanksgiving! -- HBA office closed

#### DECEMBER

11 Governmental Relations-7:30 a.m. - HBA Office  
 12 Christmas with Santa- 3-7:00 p.m.-HBA Office  
 24-25 Merry Christmas! -- HBA Office closed  
 31 HAPPY NEW YEAR!!!